

Unified **Fees and Rebates**, **One Source of Truth**

How a leading European financial institution reduced risk, unlocked revenue, and modernized fee operations

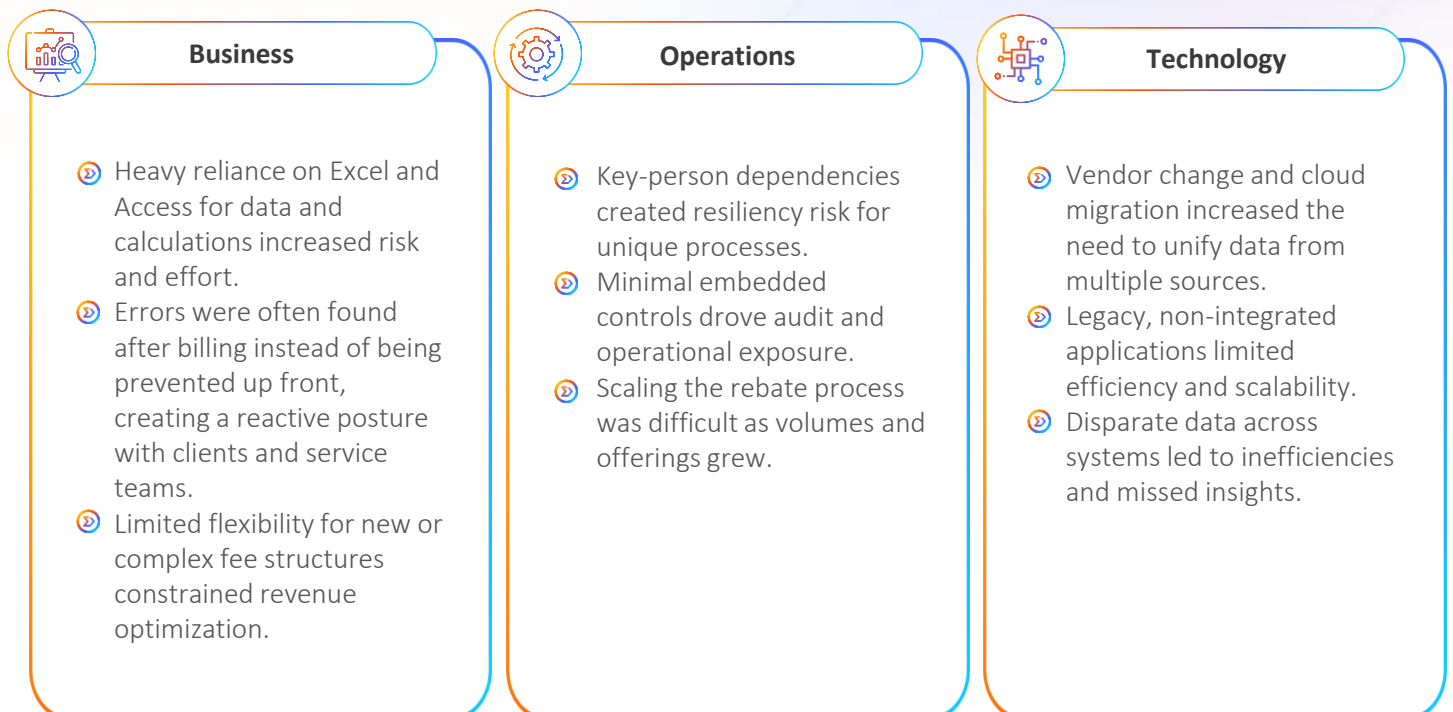
A leading European financial services provider | €200+ Billion AUM | Nationwide advisor network

At a glance

- Centralized platform for all fee and rebate data, calculations, and reporting
- Automated ingestion and processing that replaces legacy spreadsheets and manual steps
- Proactive controls, audit trails, and anomaly detection built in
- €200K in direct recurring savings identified, plus ~€800K in incremental revenue opportunities

The Challenge

Fee and rebate operations were effective, but increasingly constrained by legacy tooling and workflows:



The Solution

PureFees by PureFacts became the single, automated platform for fees and rebates, delivering:

- ⌚ A centralized system that streamlines end-to-end billing and rebates.
- ⌚ Proactive controls including fee preview calculations, transparency reporting, and anomaly detection to catch issues before billing.
- ⌚ Configurable, flexible fee and rebate capabilities that scale with growth.
- ⌚ Integrated data collection with standardization to reduce manual work and errors.
- ⌚ Systematic audit history and embedded controls that support rigorous compliance.



Process highlights

- ⌚ Direct data sourcing and automated calculations reduce manual entry and key-person risk.
- ⌚ Automation of nine previously manual processes improves speed and accuracy.
- ⌚ Integrated approval workflows and full audit trails strengthen governance.
- ⌚ Elimination of redundant systems and files simplifies operations and tech overhead.

Result & ROI

€200K+

in direct recurring savings,
driven by automation and
streamlined processes.

€800K

in revenue opportunities
identified through better
coverage and flexibility in fee
models.

- ⌚ **Revenue protection** through leakage avoidance and capture of all billable data.
- ⌚ **Risk reduction** by minimizing misbilling, improving compliance, and preventing costly corrections.
- ⌚ **Reputation protection** with tighter controls that lower exposure to operational and data risks.

What changed for teams



Executives now see a clear, defensible revenue picture and faster time to value.



Operations run a predictable, faster cycle with fewer manual steps and fewer surprises.



Technology supports a modern, cloud-ready stack with standardized, auditable data flows.

Why it matters

A unified fee and rebate platform creates a proactive business model. Issues are prevented rather than corrected, complex pricing is easy to support, and growth no longer stresses people or systems.

Looking ahead

With the foundation in place, the institution is expanding use cases, standardizing data across additional products, and continuously refining pricing and rebate strategies to maximize margin and client value.